



## Do The Math! How Much Is A New HOA

Client Worth? \$500/Mo? \$750/Mo?

More? How Much Is Your Time

Worth – And Mailing Expenses?

With 32,000 + California community associations, both incorporated and unincorporated, representing \$6 billion+ in annual purchasing power, it only makes good economic sense to focus your efforts on high-value HOA prospects. Targeted marketing saves time and money. **Levy & Company, CPAs**, which serves more than 500 California CIDs, has spent more than 20 years building the premier California community association databank, **Hoainfo™**, which includes the following important data to help you separate “the wheat from the chaff” ...

- **Size** (in units) – **An Hoainfo™ Exclusive!** (28,000 of 32,000 assns, 88%)
- **Age** (in years) (31,500 of 32,000 assns, 98%)
- **Location** (city, county) – **An Hoainfo™ Exclusive!** (31,000 of 32,000 assns, 97%)
- **Subdivision type** (condo, PD) – **An Hoainfo™ Exclusive!** (28,500 of 32,000 assns, 89%)
- **Management** (mgr, onsite, self) **An Hoainfo™ Exclusive!** (27,000 of 32,000 assns, 84%)
- **Annual budget** (in dollars) – **An Hoainfo™ Exclusive!** (12,500 of 32,000 assns, 39%)
  
- **President** name/address – obvious Secretary Of State keypunch errors corrected before you get your order – **An Hoainfo™ Exclusive!**
  
- **Manager** name/address – obvious Secretary Of State keypunch errors corrected before you get your order – **An Hoainfo™ Exclusive!**
  
- **Management company** telephone, fax and email numbers, and manager names, available
- **Calif Dept Of Real Estate (DRE)** subdivision public reports (SPRs), budgets, etc, available

The best available HOA information at modest cost. Looking for large associations? Old associations? Only PUDs or condominiums? Purchase only the information that you need. Data is readable by popular contact management programs (**ACT!™** and **Goldmine™**) as well as common database programs and word-processors. A complete update of your order (including new associations) is available within 12 months of the purchase date for only 25% of the original order price. For more info ...



**David Levy at (510) 465-2073 ext 5. Website: [www.hoavellowpages.com](http://www.hoavellowpages.com). Hoainfo™ is a division of Levy & Company, CPAs, 1611 Telegraph Avenue #1450, Oakland, CA 94612.**